TEILNEHMERÜBERSICHT



Internationale Delegation aus Indien 17.05. – 09.07.2021



A. C.

(Stand vom 27.4.2021)





Z Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

Sr.Sales Engineer

www.ambicasteels.com

(International)

Ambica Steels Limited

Ambica steels is an integrated producer and distributor of stainless-steel long products in India. We are a well trusted brand in European market and especially supplying to master distributors of Germany and all around the world.

- 5 decades of experience | 56+ countries served | 1,987+ customers served •
- 1.031 million metric tonnes produced
- 80,000+ tonnes annual melting capacity •
- Turnover: 80,264 Euro (INR-711 Cr)
- Employees at Ambica: 484 (No's)
- ٠ **150** number of grades produced: EN 1.4305, 1.4307, 1.4404, 1.4541, 1.4571, 1.4005, 1.4021, 1.4057, 1.4104 etc., along with being the eminent producer of special grades like 1.4034, 1.4028, 1.4122, 17-4 PH/1.4542 & Duplex Stainless Steel (1.4462) long products in India.
- **Products we offered:**

Round Bars | Hexagonal & Square Bars | HRAP & Cold Drawn Flat Bars | Angles.

Hexagonal Bars



Hot Rolled Bars



Bright Round Bars



Precision Round Bars





Ambica Steels Limited

USP and Specialisation:

Ambica is a highly quality oriented company and was the first Indian company to be **Aerospace AS 9100 D** accreditation.

We are also equipped with international certifications like **IATF-16949-2016**, NABL, NORSOK, Lloyd's Registration, AD 2000 Merkblatt W0/W2/W10, P.E.D. 2014/68/EU, etc.

Our main USP is in producing special grades such as 17-4 PH , Duplex , 1.4122 and premium products like Cold Drawn Flat bars.

Cooperation and Interest:

We are prioritizing our interest in mainly following industries. It can be for stockist/distributers and End Users.

- Automotive and Heavy Engineering Industry
- Food Processing Industry | Aviation Industry | Oil & Gas industry
- Machining Industries -Pump manufactures , Fasteners etc.
- Medical and Pharmaceuticals industry

Angle Bars

Bright Round Bars



Precision Round Bars

Sr.Sales Engineer (International)

www.ambicasteels.com





Bentoli AgriNutrition India Pvt Ltd

- We are specialized in development, manufacture ,distribution of Additives for Aquaculture and Livestock feeds .
- Our Products services shows a wide range of support to Animal feed manufacturers in the area of *Preservation, Processing*, and *Nutrition*.
- We are working with a team of 50 Members in Manufacturing and Technical are and around 15 Members for Sales and Marketing across India and we have Manufacturing locations in US, Thailand and Mexico also.
- We Interested to collaborate with Feed Manufactures and Feed additive distributors to present our products and services in German Market.
- We are certified for ISO 9001:2015, HACCP, GMP, Fami-QS, as well as Export Inspection Council of India.



Middle-Management

www.bentoli.com



Bentoli AgriNutrition India Pvt Ltd





MONTER ENTERPRISES



We provide innovative metal cutting solutions to Automobile Ancillary and Tractor Parts Manufacturers. Mainly we face challenges on cost per component reduction and cycle time reduction.

- We study the requirement of cutting tools according to customer drawing and implement the best suitable cutting tool profile. Our *focused applications are TURNING, DRILLING, THREADING and MILLING Operations.*
- Team of 15 persons and turnover of 60.000 Euro (Approx).

Quality conscious and committed to business.

• Seeking auto part manufacturing opportunity from German industry for Indian manufacturing industry.

MONTE

(Enterpreneur)

https://www.indiamart.com/mon terenterprises/

Image: Character of the state of the st



HLBS TECH PVT. LTD.

- HLBS Tech (P) Ltd. was established in December 2004, with a vision of manufacturing of IT Hardware • Products in India.
- Since then, company has travelled in the direction to make India as an IT Manufacturing Hub.
- The company has innovative and high-tech products like All-in-One Desktop Pc, Workstations, Touch Screen • Self-Service Kiosk, Electronic Lectern, Mini PC, Desktop PC, Servers, VC Devices under the HLBS brand and has served more than 5000 clients pan India.
- HLBS is a seven National Award-winning company.
- Employees: 100 •
- Turnover: 5405405 USD \$ •
- Company activities, products and/or services : Desktop PC, ALL IN ONE PC, Workstation, Touch Screen Self Service Kiosk, Electronic Lectern, Interactive Flat Panel, Mini PC, Biometric Devices, Laptop & Tablet, Smart **Class Solution**





MANAGING DIRECTOR

http://hlbstech.com/



V.S Auto Tech Pvt.Ltd

- V.S AUTO TECH PVT.LTD was founded in 2011, Which is the sister concern of our main unit Shree Sai Engineering which was established in the year 1996 from the last 25 years we have been vendors of Mahindra & Mahindra.
- At V.S Auto Tech we are committed to provide quality product as sheet metal pressed components, turn components, sub assemblies for automotive & farm equipment as well. We are committed to fulfill our customer requirements by devolving a committed workforce and updating technology to enhance customer satisfaction.
- We are certified for ISO 9001:2015. We are also TPM certified company we have also received a tpm excellence award from Mahindra and we are also certified by Mitsubishi Japan tractors for exports.





Manager

www.vasutotech.com





V.S Auto Tech Pvt.Ltd

	SHREE SAI ENGINEERING	V.S.AUTOTECH PVT.LTD.
Establishment	1996	2011
Location	Plot No., M15/1, MIDC Industrial Area, Hingna Road, Nagpur Nagpur .	Plot No., M22/1 & M23, MIDC Industrial Area, Hingna RoadNagpur
Area	20500 Sq.Ft. + 40000 Sq.Ft. Unit-2	30000 Sq.Ft.
Industry	Small Scale	Small Scale
Product	SHEET METAL PRESSED COMPONENTS, TURNED COMPONENTS & SUB-ASSEMBLIES FOR AUTOMOTIVE & OTHER APPLICATIONS	PRESSED COMPONENTS, TURNED COMPONENTS & SUB-ASSEMBLIES FOR AUTOMOTIVE & Farm Equipment.
Strength	Workers- 120 Nos.	Workers- 100 Nos.
	Staff- 20 Nos.	Staff- 15 Nos.
System Implemented	TPM, Lean Manufacturing	TPM, Lean Manufacturing
	ISO 9001-2015	ISO 9001-2015
Major Component	Spring Loaded Cultivator, Extra heavy duty rigid Cultivator, Battery cover, Thresh guard Assy, Dust cover, Gov.control Rod, Bottom Sealing Plate, Scuttle Support, Scuttle Panel, Foot Accelerator Assembly	Battery Tray, Quadrant Assy, Hood Mtg.Bkt,Hood Stopper, Check chain Bkt, Stabilizer Bkt.,Draw Bar Plate Brake Pedal & Tow Hook,
Major Customer	Mahindra &Mahindra Ltd.Nagpur, Rudrapur, Zaheerabad, Jaipur, Rajkot.	Mahindra &Mahindra Ltd. Nagpur, Rudrapur, Zaheerabad, <mark>Jaipur,Rajko</mark> t.
	Eicher Tractor Ltd. Mandieep Bhopal.	Malti Foundries Pvt.Ltd. Nagpur.

KALPTARU AUTO PARTS



- We feel pleasure to introduce ourselves as wellestablished **Manufacturers of Motorcycle Spare Parts** compatible with **Bajaj, Honda, TVS, Hero, Yamaha and Suzuki** two-wheelers.
- We manufacture 150+ types of Lever/Handlebar, 75+ types of Yoke, 80+ types Clutch Hub/Housing/Centre, 15+ types of Drum Plates and various other parts.
- We want start **trade** with German companies as we are only known for our **quality** and that is the thing, we are sure about.
- We have been in the industry from the past 3 decades and known for the products that we manufacture. We have survived all the ups and downs, still standing as the leading manufacture.





Business Development Manaager <u>http://www.kingqualityau</u> <u>to.com/</u>

Indospark Construction Services

- Company Details- Our Company has two divisions:
 - · Sales and services of Anchor Fasteners
 - Construction Services
- Employees 80
- Turnover 11 Cr
- Co-operation Interest / Goal-

To collaborate with German based company to be able to market German products in India under our brand name.

To have JV with German company and have manufacturing facility in India.

· What makes us special?

Only company having brand which provides anchor fasteners and its services under one roof. First Indian company to have ETA approval for anchor fasteners range. Only company to hold Limca book of record.









CEO

www.indospark.com



MANAS ENTERPRISES

- We are service provider of powder coating contract work for automobile components, having capacity of about 4.5 lac sq.ft per month and having turnover of Rs 4.5 lac € per annum.
- The setup includes pretreatment line having double wagon auto transporter phosphating process.
- We are also in trading of Nano technology-based paint applications.
- We are looking for Eco-friendly, cost effective Nano material-based pretreatment process and a Nano coating thereafter as a base coat before powder coating /painting on mild steel and aluminum components, which shall replace ED process (AED/CED), completely and should pass the standards specified by ASTM.



M.D



ALFA PUMPS (P) LIMITED

- Manufacture Pumps for acidic Media, used where metallic pumps have issue from corrosion.
- ALFA PUMPS design and manufacture non-metallic centrifugal pumps for handling corrosive and aggressive chemicals.
- MSME Size company, 45 people working, 2.14 million dollars
- We would like to make associate with the company who manufacture process equipment which we can supply to our same clientele.
- We are specialized for Pump in Corrosive application only. All our client are more then happy with our pup service life as well as our service support to them.





(Director)

www.alfapumps.com





Polyplast Chemiplants (I) Pvt Ltd

- Solutions for chemical companies to store & process chemicals which are corrosive in nature & cannot be stored & processed in metallic equipment.
- Design, manufacture, erect & annual maintenance of equipment (stationery & rotating) & piping made in fiberglass reinforced plastic (FRP) & dual laminates like PP, PPH, PPR, HDPE, PVC, CPVC, PVDF, PTFE, ECTFE, ETFE, FEP, PFA
- Size, Employees, Turnover: 4 acres of manufacturing space, direct: 90 nos, contract: 300 nos, 10.5 million dollar
- Co-operation interest: Technology transfer in fluoropolymer lining & FGD/ goal: to be a subcontractor to German companies in this field & also apply the knowledge to other projects / name or profile of target group: Steuler lining & Rudolf Gulfbroad GmbH
- One stop solution provider for all plastic requirements of chemical plants & allied industries from equipment to piping to pollution control items & fluoropolymer lined items.



Managing Director www.polyplast.co.in



R. B. Forgings Pvt. Ltd.

- We are the manufacturers of Forged, machined & fabricated automotive & other engineering parts.
- Forgings, Machining, Gear Cutting, Heat-treatment, Assemblies, Tool Room, Designing CAD/CAM, Simulation i.e., complete solutions under one roof only.
- 2,00,000 sq. Ft. Covered Area, Employees-650+, Turnover: 2,25,00,000 Euro
- Searching partners for supplying forged, machined & fabricated parts to customers in Germany.
- We have won many awards like Quality Systems Appreciation Award, Best SCM Performance Award, Best Development Performance Award, Excellence in Quality Award etc. from time to time & complete details are on our website.





(Plant Head)

www.rbgroup.net.in



R. B. Forgings Pvt. Ltd.







MEL Systems and Services Ltd

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- MELSS provides turnkey solutions for Industrial Automation including electro-mechanical, control systems and software. MELSS also provides solutions for Electronic Manufacturing, Assembly, Testing and Measurement.
- We provide weighing & batching, material handling, assembly, robotics, end-of-line testing, IoT and MES solutions for a wide variety of industries. MELSS also represents companies from around the world in the areas of Electronic Test & Repair, Fiber Optics, Photonics and Reliability Testing.
- Based out of India having branches in 5 major cities in India. Employee strength of 135 and annual turnover of INR 500 Million.
- Looking for technology partners for manufacture in India in the areas of IoT, Sensors, Robotics, AGV and Automation Products. Looking for opportunities to expand our services in the European market.
- Over 25 years of experience, service support across the country, turnkey project delivery, all skills for automation under one roof, delivered over 1000+ projects



MELSS

Chief Operating Officer

www.melss.com





Managing Partner

www.rmse.in

General description of your business (*What problems or challenges can be* **solved with my products/solutions?)** – We manufacture hot forged and cold forged fasteners.

- Company Products: Threaded Rods, U bolts, Hex Bolts and other fasteners
- **Company Size:** 50 Employees
- Co-operation interest Fasteners manufacturers and exporters, Construction Material dealers
- Additional information (e.g. <u>USP</u>, references, added value for the clients, awards) What makes us special?: Quality, Timely Response Rate, Development



Fasteners



Strutsol Energy Pvt. Ltd.

General description of your business (*What problems or challenges can be solved with my products/solutions?*) – We provide Modular Structural solutions. They are easy and quick to assemble.

- Company Products: Strut Channels, Strut Brackets & Accessories
- **Company Size:** 120 Employees
- **Co-operation interest:** Fasteners manufacturers and exporters, Construction Material dealers, HVAC
- Additional information (e.g. <u>USP</u>, references, added value for the clients, awards) – What makes us special?: Quality, Timely Response Rate, Development

Managing Director

www.strutsol.com

Seismic Support System



HVAC Support System







COIRTRON FIBRESCIENCE PRIVATE LIMITED

We are a 3rd Generation Family run Enterprise manufacturing and Exporting Coco peat and Coir fibre obtained from Coconut Husk.

A)Coco Peat-Used as a Growing Medium for Cultivation in Greenhouse and Hydroponics (Soilless Agriculture)

B)Coir Fibre-A Natural Fibre with applications in Technical Textile, Eco Friendly Packaging Materials, Home Furnishing, Horticulture Etc.

• Our Group has 3 Manufacturing Units with a combined Production output of 500 Tons/Month .Total Workforce=40,Annual Turnover =1 Million Euro/Year.

* INTERESTS AND OBJECTIVES

- 1. Development of Newer application and markets for Coir based Geo textiles (Woven & Non-Woven)
- 2. Exploring Opportunities for other value added Agro products
- 3. Developing or Customizing the existing Machinery available in Germany for processing the Natural fibres available in India.
- 4. Collaboration with German Universities/Institutions (Fraunhofer Institutes/Max Planck) to work on mutual areas of interest on Newer applications/Product development.
- 5. Looking for a similar Family run Enterprise as a Strategic Partner/Buyer to work on New Product Development/New Business development

MANAGING DIRECTOR

COIRTRON FIBRESCIENCE PVT LTD

WWW.COIRTRON.COM







COIRTRON FIBRESCIENCE PRIVATE LIMITED



5 Kg Coco Peat Block



650 Gram Block



Coir Grow Bag Slabs



Coir Fibre



Coir Needlefelt Roll



Coir 2 Ply Yarn (Coir Rope)



MANAGING DIRECTOR COIRTRON FIBRESCIENCE PVT LTD

WWW.COIRTRON.COM





RACHNASHALA PRODUCTIONS LLP

Rachnashala Productions LLP is a full-service film production company.

- 1. Films & Av's
- 2. TV Commercials
- 3. 2D & 3D Animation
- 4. Advertisements
- 5. Web Series
- 6. Documentaries
- 7. Films
- 8. Radio Spots
- 9. Jingles

Employees: 5

Turnover: 1,60,000

Co-operation interest: Audio-Visual Films

USP: Effective Pricing, Quick service, International Quality



FOUNDER & CREATIVE DIRECTOR

WWW.RACHNASHALA.COM

Rachnashala Productions LLP





Kotecha Steel Forge Pvt. Ltd.

- Our Chairman and founder *Mr. R.G. Kotecha*, being a passionate technocrat person with a business acumen and hard worker, is now leading *RGK GROUP OF INDUSTRIES* in *Rajkot, Gujarat, INDIA*. Since 1979 under his supervision, efforts and motivation we have qualified team of 250+ employees which are Business driven, Technocrats and Executives today with an annual group turnover of 600 million INR.
- We are having The State-of-the-Art automatic DISAMATIC Foundry with IOT compliance equipment and digitalized data for quality control, modern CNC, VTL, VMT, HMC, Balancing, Honing, Shot blasting, OTC Robotic Welding, Heat treatment, etc. We are at this stage and are leading Manufacturer & Exporter of our region also engaged in the field of engineering sector specially in Casting and Forging components for Agriculture, Construction, Transport, Food & Beverage, Power, Solar, Pumps, Pre & Post Harvest machinery and projects.
- RGK Group specializes in Nodular Cast Iron components, Forging alloys, Forging with heat treatment & machine components, Precision fabrication assembly like hydraulic actuators.
- We have a infrastructure with facility of Grey Iron Casting and S.G. Iron (Nodular Casting) with testing and quality system between 70% to 85% as our 90% casting are supplied to OEM manufacturers in USA (65%), Europe (10%), India (15%) and 10% aftersales market. Part weight for 0.050 kg to 120 kg.
- We also have associated tie up with close Die forging plant. Which has a weight range of 0.100 kg to 75 kg. in low alloy steel with heat treatment facility.
- Our goals are to find local representative, sustainable partnership and Joint Venture partner who is interested in expansion of his business and have a special technical knowledge with experience to develop new products with us.





(Managing Director)

www.rgkgroup.net www.rgkgroup.co.in





Skolito Engineering Solutions

- uPVC and Aluminum doors and windows manufacturing
- Apart from the above, we also facilitate and want the German companies to explore the Indian subcontinent through which they can cater whole of Asia and make use of a lot of incentives and subsidies being offered by the government of India. We can help you with various market research and partnerships in India.
- Small and Medium Sizes enterprise, 25 people and 125,000 EUR
- Joint Venture, Partnership, Franchisee etc. make in India for the companies and supply in the Asian continent,
- We are not entangled to any particular Business or domain and as a start up open for all companies, organizations and start ups too



Managing Director

www.skolito.com



Suvidya Institute of Technology Pvt. Ltd.



Introducing Organization in Germany for Corporate Training to enhance working skills of employee from basic, Intermediate, Advance and for offloading Detail Engineering work to our Mumbai Office and also for proving engineering manpower to German Companies



- Providing Corporate Training, In-house Training, Detail Engineering
- Mid Size Organization with 100 employee and turnover \$714,285/-
- Ready for joint venture/ to spread business in Germany / Engineering companies/Engineering Colleges
- All working Engineers conduct training to make participants ready to work, Affiliated to ECITB UK, Partner of NSDC Govt. of India. Member

Managing Director

www.suvidya.ac.in







BLACKSMITH INDUSTRIES PVT. LTD.

- Products and services for Heavy Engineering/Power Plant/aluminum plant/Indian Railways/Rolling mills /Transmission lines hardware & Earthmoving Equipment
- Ferrous and Non-Ferrous Casting/Machining and Fabrications & engg. Services .
- 45 Employee /1.8 Million Euro
- JV/Technology transfer/

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Director

www.blacksmithindustries.in







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Geschäftsbereich Internationalisierung

Frau Kathleen Brooks kathleen.brooks@conoscope.de

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